localg.a.p.
The First Step Toward Safe and Sustainable Agriculture

www.localgap.org
localg.a.p. AT A GLANCE
The First Step Toward Safe and Sustainable Agriculture

Consumers worldwide are increasingly demanding quality foods that are produced safely and sustainably. Retailers around the world are rising to meet the challenge by demanding the implementation of good agricultural practices, including food safety and even certification, from their producers.

It is a tricky situation:
1. Retailers have limited sourcing possibilities, due to emerging or small-scale producers who may not be able to achieve GLOBALG.A.P. certification immediately or do not formally comply with any food safety requirements.
2. Producers, meanwhile, face the challenges of accessing local and regional markets without compliance to standards or certification for their products.

localg.a.p. is a verified capacity-building tool specifically designed by GLOBALG.A.P. for agricultural supply chains in developing economies and emerging markets. It is intended to help producers, especially small-scale and emerging producers, adopt good agricultural practices that can improve the efficiency of farm management, cut exposure to food safety risks, and comply with legislation on food safety. Through these steps, producers can gain increased access to local and regional markets.

localg.a.p. is also a key building block for producers who need GLOBALG.A.P. Integrated Farm Assurance (IFA) certification to access demanding markets. With this tool, buyers will be able to increase their sourcing possibilities by developing a network of reliable producers that are already linked to an internationally recognized standard—namely GLOBALG.A.P. IFA.

The localg.a.p. brand offers the Primary Farm Assurance (PFA) standard. The PFA control points and compliance criteria are a subset of the GLOBALG.A.P. IFA standard requirements. It is the lowest/entry level of the GLOBALG.A.P. family of products and not covered under the certification scope.

The ultimate intention is to progress toward better practices on the farm level. If IFA certification level is not the intended target, the required level of compliance shall be determined by the market.

The following are potentially acceptable “end goal” levels:
- PFA Intermediate Level (only assessment level, not suitable for export); or
- Produce Safety Assurance certification (with focus only on the food safety and traceability from the GLOBALG.A.P. IFA standard), or
- GLOBALG.A.P. IFA certification (covers food safety, workers’ health and safety, and environmental sustainability).
The PFA standard is ready for use. The PFA General Rules and the relevant control points and compliance criteria have been set by the GLOBALG.A.P. Secretariat. No customization of the PFA standard is possible, unless it is handled as a separate project, therefore as a “private customized solution” that is separate from localg.a.p. If you are interested in setting up a “private customized solution”, kindly contact antequera@globalgap.org for more information.

The PFA General Rules supply the basis for implementing the PFA standard. There are two levels available for the control points and compliance criteria of the PFA standard: the Foundation Level (lower level) and the Intermediate Level (higher level). These levels are a subset of the requirements of the GLOBALG.A.P. IFA standard.

**The Foundation Level** covers basic food safety and traceability requirements and is ideal for producers who sell primarily at a local level or are starting the process toward certification. This is the lowest official level of the PFA standard.

**The Intermediate Level** incorporates traceability, stronger food safety criteria, slightly increased requirements on workers’ health and safety, and more stringent environmental conservation criteria. This is the highest level of the PFA standard.

The PFA standard is in line with the food safety requirements of the Global Food Safety Initiative’s (GFSI) Global Markets program. However, this standard has not been developed for the export market, but rather to be applied at a local or regional scale, with requirements suitable to what local retailers or markets demand. Producers that implement the PFA standard are encouraged, but not required, to meet IFA compliance, unless the market they supply demands this.

Download the PFA standard documents for free at [www.localgap.org](http://www.localgap.org)
**Primary Farm Assurance (PFA)**

<table>
<thead>
<tr>
<th>Assessment</th>
<th>Certification</th>
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</thead>
<tbody>
<tr>
<td>Producer receive localg.a.p. Number (LGN)</td>
<td>Producer receive GLOBALG.A.P. Number (GGN)</td>
</tr>
<tr>
<td>Subset of GLOBALG.A.P. IFA requirements with two levels:</td>
<td>One level with a full set of requirements</td>
</tr>
<tr>
<td>Foundation Level and Intermediate Level</td>
<td></td>
</tr>
<tr>
<td>Assessment can be conducted by PFA-approved certification bodies or verification bodies</td>
<td>Inspections/audits can only be conducted by GLOBALG.A.P. approved certification bodies</td>
</tr>
<tr>
<td>Compliant producer receives a letter of conformance</td>
<td>Compliant producer receives a certificate</td>
</tr>
<tr>
<td>Focus on local markets and capacity building</td>
<td>Internationally recognized</td>
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**Integrated Farm Assurance (IFA)**

HOW IS localg.a.p. PFA DIFFERENT FROM GLOBALG.A.P. IFA?
SOURCE PFA COMPLIANT PRODUCTS

Now interested parties can make use of a public search function where they can check the validity of a single LGN without logging into the GLOBALG.A.P. database – although registered buyers and retailers can get more information much more comfortably! Parties that require more information must become market participants of the PFA standard.

For example, the assessment report/checklist is visible only to market participants of the PFA standard. Only companies or individuals who have signed the ‘Terms and Conditions for the Use of the GLOBALG.A.P. Database’ can belong to the data access group ‘market participant.’

For more information on GLOBALG.A.P. database access packages, please visit www.globalgap.org/source_certified_products or contact the GLOBALG.A.P. Customer Support at customer_support@globalgap.org

BUILDING CAPACITY AND A SOLID FOUNDATION FOR THE FUTURE

Training is an essential component of any capacity-building program and of establishing any new standard. For more information, kindly contact our Capacity Building team: anneke.voss@globalgap.org
**STEPS FOR PRODUCERS TO GET ASSESSED AGAINST THE PFA STANDARD:**

<table>
<thead>
<tr>
<th>STEP</th>
<th>Action</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>STEP 1</strong></td>
<td>MARKET REQUESTS/ACCEPTS PFA</td>
<td>Capacity Building or as Local Standards</td>
</tr>
<tr>
<td><strong>STEP 2</strong></td>
<td>DOWNLOAD PFA DOCUMENTS</td>
<td><a href="http://www.localgap.org">www.localgap.org</a></td>
</tr>
<tr>
<td><strong>STEP 3</strong></td>
<td>FIND APPROVED CB/VB</td>
<td>Market Must Allow VB</td>
</tr>
<tr>
<td><strong>STEP 4</strong></td>
<td>CONDUCT SELF-ASSESSMENT</td>
<td>Farm Assurer May also Support</td>
</tr>
<tr>
<td><strong>STEP 5</strong></td>
<td>APPOINTMENT, REGISTRATION, ASSESSMENT</td>
<td>CB or VB</td>
</tr>
<tr>
<td><strong>STEP 6</strong></td>
<td>LETTER OF CONFORMANCE</td>
<td>Valid for 12 months</td>
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SECOND AND THIRD PARTY ASSESSMENTS

PFA registrations and assessments may be carried out by:
1. Certification bodies (CBs) finally approved by GLOBALG.A.P.
2. Licensed Farm Assurers acting as verification bodies (VBs)

Any CB and/or VB (if the market accepts VBs conducting the assessments) seeking to assess producers against the PFA standard must be formally approved by the GLOBALG.A.P. Secretariat before they may conduct any PFA assessments.

CBs with final approval from GLOBALG.A.P. may allow inspectors/auditors who are already qualified for GLOBALG.A.P. IFA, or inspectors/auditors who are not yet qualified for GLOBALG.A.P. IFA to conduct PFA assessments. For those inspectors/auditors who are not yet approved for GLOBALG.A.P. IFA, the CB must assess those inspectors’/auditors’ compliance with the Farm Assurer qualifications. The CB must first evaluate and internally record evidence of the inspectors’/auditors’ compliance before they are permitted to carry out any PFA assessments. The GLOBALG.A.P. Secretariat reserves the right to ask for these records.

Licenced Farm Assurers may conduct PFA assessments only if they are successfully approved by the GLOBALG.A.P. Secretariat as VBs and if the applicable market accepts assessments being done by the VB.

<table>
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<tr>
<th>PROCESS FOR CBs</th>
<th>PROCESS FOR VBs</th>
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<tbody>
<tr>
<td><strong>STEP 1</strong></td>
<td></td>
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<tr>
<td>Submit PFA letter of intent to the Secretariat (see Annex 6 in PFA General Rules).</td>
<td>Submit PFA letter of intent to the Secretariat (see Annex 6 in PFA General Rules).</td>
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<tr>
<td><strong>STEP 2</strong></td>
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<tr>
<td>Pay an annual CB license fee (scope extension). (This fee is charged only once per CB for the first PFA application.)</td>
<td>Scope extension fee for VBs is included in the annual Farm Assurer licence fee.</td>
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<tr>
<td><strong>STEP 3</strong></td>
<td></td>
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<tr>
<td>GLOBALG.A.P. database training</td>
<td>GLOBALG.A.P. database training</td>
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<tr>
<td><strong>STEP 4</strong></td>
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<tr>
<td>Register the names of the inspectors/auditors (assessors) in GLOBALG.A.P. database.</td>
<td>Register the names of the Farm Assurers in the GLOBALG.A.P. database.</td>
</tr>
<tr>
<td><strong>STEP 5</strong></td>
<td></td>
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<tr>
<td>Proof liability insurance</td>
<td>Proof liability insurance</td>
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Please contact our CB administration for more information: terheggen@globalgap.org
WHY PFA IS THE PERFECT SOLUTION FOR YOU

Benefits for Retailers & Buyers

1. Source local and regional products that meet the minimum requirements for food safety and hygiene
2. Develop a network of reliable producers
   Benefit from GLOBALG.A.P.’s traceability system
3. Monitor participating producers’ progress in the GLOBALG.A.P. database with a unique 13-digit LGN
4. Access assessment reports of participating producers in the GLOBALG.A.P. database
5. Work with producers on a stepwise improvement plan for food safety and sustainability to improve the quality of their food supply
6. Profit from GLOBALG.A.P. training for your quality management team

For assistance, kindly send an e-mail to: localgap@globalgap.org
The PFA standard, under the localg.a.p. brand, helps producers, especially smallholder producers or producers new to standards, to:

1. Adopt good agricultural practices
2. Cut exposure to food safety risks
3. Comply with legislation regarding food safety
4. Gain access to local and regional markets
5. Provide more confidence to retailers/buyers, because:
   • Traceability is easier than ever using the LGN. Retailers can build their supply base around PFA registered growers only
   • PFA provides opportunities to eliminate the middleman
   • PFA offers a structure for quality management
6. Access all documents online, free of charge

It is also a cost-effective standard because:

1. It does not require certification
2. It can be applied to groups via the Option 2 model
3. Producers need only progress to the level that the buyer requests
4. Via the stepwise approach, producers can gradually approach certification requirements and learn how the GLOBALG.A.P. certification system works

For assistance, kindly send an e-mail to: localgap@globalgap.org
GLOBALG.A.P. PRODUCTS - BUILT ON A SOLID FOUNDATION

GLOBALG.A.P. certification is the product of a transparent and independent standard development system that relies on intensive consultation, contribution, and collaboration by our technical committees, focus groups, members, national technical working groups, certification bodies, and the industry.

localg.a.p. – THE FIRST STEP TOWARD SAFE AND SUSTAINABLE AGRICULTURE

localg.a.p. is a verified capacity-building tool and a cost-effective solution for emerging markets. It was developed not only for local implementation, but also to prepare producers – especially those who cannot be immediately certified – for certification. The localg.a.p. brand offers the PFA standard, a subset of the GLOBALG.A.P. IFA standard requirements. It is the lowest/entry level of the GLOBALG.A.P. family of products and not covered under certification.

GLOBALG.A.P. IFA – THE INTERNATIONAL STANDARD FOR SAFE AND SUSTAINABLE AGRICULTURE

GLOBALG.A.P. IFA is the internationally recognized standard for farm production. By complying with a single harmonized global standard for safe and sustainable food production, producers can show their commitment to good agricultural practices.

GLOBALG.A.P. PRODUCE SAFETY ASSURANCE STANDARD

Designed for specific regions where producers and their customers require only a food safety solution, the new Produce Safety Assurance standard based on the GLOBALG.A.P. IFA standard and consists of only the food safety elements. The GLOBALG.A.P. Produce Safety Assurance standard covers the certification of food safety elements over a product’s entire agricultural production process, from before the plant is in the ground (origin and propagation material control points) to the packaging.

GLOBALG.A.P.+ Add-on – CUSTOMIZED SOLUTIONS FOR SAFE AND SUSTAINABLE AGRICULTURE

GLOBALG.A.P.+ Add-on is the innovative solution for all your specific certification needs. Enhance your GLOBALG.A.P. standard with customized add-ons that raise your status as a producer and offer buyers specific assurances tailored to their interests and preferences.
GLOBALG.A.P. AT A GLANCE
THE MOST WIDELY ACCEPTED GOOD AGRICULTURAL PRACTICES CERTIFICATION WORLDWIDE

430+ voluntary members form the GLOBALG.A.P. Community

207,000+ certified producers in 130+ countries

Capacity building for thousands of people on 5 continents and in 10 languages

A pioneering integrity system with independent assessments to monitor the performance of our certification bodies

A consumer label for seafood based on the GLOBALG.A.P. Aquaculture Standard

GLOBALG.A.P. governed by an elected Board

50% Planters 50% Suppliers

3 main products with 40+ standards and programs

An extensive worldwide network of consultants to help producers with their certification process

2,000+ inspectors and auditors working for 160 approved certification bodies

A harmonization program to benchmark schemes and checklists around the world

A secure online certification database to check producers and validate certificates

A consumer label for plants based on the GLOBALG.A.P. Flowers & Ornamentals Standard

1,000+ international experts active in Technical Committees, National Technical Working Groups and Focus Groups

600+ products available for certification

An online consumer portal for transparent farm verification and information

FIND OUT HOW GLOBALG.A.P. CAN ADD VALUE TO YOUR BUSINESS AT www.globalgap.org
Since 2015 GLOBALG.A.P. has been committed to the UN Global Compact corporate responsibility initiative and its principles in the areas of human rights, labour, the environment and anti-corruption.

*For the sake of simplicity, this document will use the terms “certified products”, “certified producers”, “certified companies”, etc. However, products, producers, companies, etc. themselves are not certified. “Certified product” refers instead to a product originating from an IFA certified production process. “Certified producer/producer group/farm/company/etc.” refers to a producer/producer group/farm/company/etc. whose production processes have been certified.