GLOBALG.A.P. FEES IN THE NEW ERA OF SMART FARM ASSURANCE SOLUTIONS

A SMARTER FEE MODEL

A SMARTER ERA OF FARM ASSURANCE BEGINS

Through collaboration with our stakeholders, we have created a new strategy for our farm assurance products that adds value to the audit process.

- Smarter standards and add-ons
- Smarter systems and services
- Smarter approach to sustainability
- Smarter integration of data

SMART SOLUTIONS FOR YOUR FARM ASSURANCE NEEDS

FOR THE FIRST TIME SINCE 2015, WE ARE CHANGING OUR FEES.

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Dive into the world of our smart farm assurance solutions:
www.globalgap.org/smartsolutions
GUIDING PRINCIPLES FOR THE NEW FEE MODEL

The new GLOBALG.A.P. fee model was developed with **fairness**, **simplicity**, and **value creation** in mind.

**FAIRNESS**
- One principle for all: combination of a minimum base fee and an individualized unit fee, calculated according to two size-based brackets
- Precise unit fee application: unit fees calculated based on the exact productive area (IFA for plants), tonnage (IFA for aquaculture), or number of workers (GRASP) – no generic size classes
- Pay for use: multiple growing cycles now incorporated in the overall calculation of unit fees

**SIMPLICITY**
- One single fee: easy to understand as a share of overall audit costs
- Straightforward formula: system participation fee calculated using exact units and two size-based brackets
- Easy calculation for producer groups: total units of the group determined before calculating unit fee — rather than adding together the unit fee for each group member

**VALUE CREATION**
- Innovation: increased investment of fee income into the smart farm assurance solutions strategy
- Digitalization: investment in IT, integrity, and audit processes drives quality and efficiency
- Support: investment in market recognition of standards and add-ons

**WHAT TO EXPECT**

- The new system participation fee will be implemented gradually, starting with IFA v6 and GRASP v2. All standards and add-ons will eventually switch to the new fee model.
- The GLOBALG.A.P. Secretariat (FoodPLUS GmbH) will invoice certification bodies for the system participant fee, which is calculated per cycle (usually annually) for each system participant that the certification body audits or assesses. Producers will not receive invoices from the GLOBALG.A.P. Secretariat directly.
- GLOBALG.A.P. North America has a separate fee table for invoicing certification bodies who conduct audits/assessments in the USA and Canada.

The new GLOBALG.A.P. North America fee table follows the same logic and principles as the GLOBALG.A.P. fee table. The fees for IFA v6 for fruit and vegetables will continue to be higher in the GLOBALG.A.P. North America fee table than in the GLOBALG.A.P. fee table as a reflection of the cost of doing business there.