The past year has seen a number of significant advances in our operations, and I’d like to thank our own team and our members alike for their valuable contributions.

We now have a more inclusive and open committee structure, increasing our capability to respond to issues of the day such as water usage, microbiological food safety and animal welfare.

We’ve raised awareness of our system in the U.S., and have now certified more than 1,000 farms. Product safety in that country is one of the areas benefiting from adaptations in our IT structure to meet requirements for customized verification. We expect these bespoke modules to increase in 2012 and beyond.

Over the course of the year we’ve trained over 1,000 people, using five languages in 90 courses across five continents. That kind of comprehensive approach is helping us build both former capacity and consistency in our certification operation.

We’ve maintained our policy of continuous improvement with over 230 assessments, involving more than 50 CBs in 25 different countries. And we’ve never lost sight of our aim to cut the complexity faced by producers by offering them an all-embracing single farm assessment.

Communication is vital, and we’ve capitalized on the opportunities offered by new channels such as Facebook, Twitter, LinkedIn and online TV.

All this has developed our influence as an innovative, unique solutions provider - creating trust and reassurance for both private and public sectors as well as consumers worldwide.

Dr Kristian Moeller, Managing Director, GLOBALG.A.P.
SUSTAINABILITY IS VITAL – FOR PRODUCERS, RETAILERS & CONSUMERS

2011 saw the planet’s population rise to seven billion – double what it was just forty years ago. The average temperature has risen faster in those forty years than in any other time on record. Hot regions are getting hotter and wet regions are getting wetter. The ecosystem is feeling the strain – and food producers are having to adapt to these demanding new conditions.

Sustainability is the key, and Good Agricultural Practice is the way to achieve it.

That’s the mission of GLOBALG.A.P. By working to establish a global standard of Good Agricultural Practice we strive to help food producers, retailers and consumers.

Producers see new markets opening for their products. Retailers enjoy greater efficiency and cost-effectiveness through dealing with a single harmonized standard. Consumers have confidence in the safety and quality of the food they buy. And, of course, the planet that we all inhabit breathes a little more easily.

RESPONDING TO THE MARKET

GLOBALG.A.P. is the world’s most widely accepted standard of food safety and sustainability. We’ve reached that position by being thoroughly attuned to market demands, and in 2011 we built on that success with a number of significant developments in response to our clients’ needs.

Over the past twelve months we’ve introduced a new, lower-level farm assurance program to give small producers a first step towards full integrated farm assurance. We’ve launched a series of add-on modules so optional further compliances can be included in a single audit.

And we published the latest version of the GLOBALG.A.P. Standard, Version 4.0, which updates and refines compliances and benchmarks based on the previous three years’ experience.

We’re pledged to help producers and retailers deliver safe food products to consumers. 2011 has been another year of progress in that cause.
I’d like to take this opportunity to thank all our partners, clients and team for their support and commitment during 2011, and to offer my best wishes for a safe and sustainable 2012.

2011 has been both busy and challenging. Global business conditions remain tough and highly competitive, but this hasn’t dampened consumers’ enthusiasm and demand for high-quality food products.

More and more consumers around the world are looking for products that are produced safely and responsibly and that match their expectations. Our clients—farmers, growers and food brands—also expect more from GLOBALG.A.P. in order to respond to these demands.

Fortunately, we’ve built a strong platform for reassurance to consumers in a variety of markets. Our partnership between those who produce and those who sell is stronger than ever. We’ve increased the number of clients who accept GLOBALG.A.P., and we’ve improved market access for food producers throughout the world. It’s gratifying to see the many published reports, which show that producers view the implementation of G.A.P. as a good business investment. They’re finding it a basis for more efficient production as well as expanding marketing opportunities.

We’ve continually invested in expertise and technology designed to deliver a consistent and robust system. At the same time we’ve built in the flexibility to accommodate rising demand in emerging markets, the pressures of world population growth, and the growing unpredictability of environmental conditions.

2012 promises to be an exciting year for GLOBALG.A.P. as we leverage our skills to add value to our clients’ and stakeholders’ operations, as well as to meet the global challenge of protecting scarce resources. Our commitment to collaboration across both public and private sectors will help us achieve the constant goal of delivering what consumers are looking for.

Let us know how we can help you!

Nigel Garbutt, Chairman, GLOBALG.A.P.
The financial result for 2010 (2009) continues to reflect the growth of GLOBALG.A.P.’s role in the industry.

Costs 4,086 (3,965) of costs were covered by revenues 4,252 (4,219) of revenues.

As is the custom, the small surplus will be used as a contingency fund.

The GLOBALG.A.P. Board oversees the allocation of financial resources according to the activity plan.

The results for 2011 will be published in June 2012.

In September 2011, we began training the first GLOBALG.A.P. Farm Assurers - Institute for Environmental Health (IEH), Gar Tootelian, Inc. and Tulare Ag Products. These groups will now act as coaches, enabling growers to introduce food safety and sustainability measures to their farms in order to gain GLOBALG.A.P. Certification.

G.S. Long Co., Inc. and Farm to Fork have recently signed up and will begin training soon. A shipper and marketer of produce also joined the Farm Assurer Program to manage their own grower base. Our Farm Assurers account for more than half of our new members in the U.S. in 2011. We’re delighted to also welcome Black River Asset Management, California Tomato Farmers, the Elissa Group, and iPura.

During 2011, the U.S. National Technical Working Group focused on integrating the United Fresh Harmonized G.A.P. Checklist with the GLOBALG.A.P. Version 6 Standard. The items they considered reflected the entire produce safety list submitted to GFSI in August 2011.

In December 2011, GLOBALG.A.P. formalized these criteria to form a stand-alone checklist, GLOBALG.A.P. Produce Safety Version 4, which is available online. This will be audited with the same rules and regulations as the full V4 checklist, and is thus a fully ISO9001-accredited certification scheme.

In the year since the passing of the U.S. Food Safety Modernization Act, GLOBALG.A.P. North America has worked closely with the Food and Drug Administration on accredited certification for imports into the United States.

The future of private certification is uncertain after FSMA, but we believe it will play a part as long as it shows a high level of integrity and transparency.

We have always worked in close cooperation with the public sector in other countries and continue to do so in the United States.

**FINANCE**

**REVENUES 2010 (2009)**

- Membership fees 16.1% (13.3%)
- Other Revenues 3.9% (11.1%)
- Events & Trainings 12.2% (10.0%)
- Certification fees 27.3% (29.7%)
- Producer Registration fees 38.5% (39.7%)

**COSTS 2010 (2009)**

- Efficiency & Effectiveness 19.4% (16.8%)
- Integrity & Benchmarking 31.4% (40.3%)
- Partnership 15.8% (16.5%)
- Stakeholder Involvement 33.5% (26.6%)
- Membership fees 15.1% (13.3%)

**GLOBALG.A.P. NORTH AMERICA**

Farm Assurers in the U.S.

A NEW CHECKLIST FROM UNITED STATES NFWS

Food Safety Modernization Act: GlobalG.A.P. North America has worked in close cooperation with the public sector in other countries and continues to do so in the United States.
THE NETWORK
Water scarcity is a problem for about 700 million people in 43 countries. Projections say that by 2030 that figure will rise to 4 billion. Water supply is inextricably linked to food production and Good Agricultural Practice, so GLOBALG.A.P. has decided to set up a stakeholder committee to tackle the issue.

The committee’s aim is to help GLOBALG.A.P. develop an auditable section or module related to water sustainability. It will hold its inaugural meeting on the first day of Fruit Logistica in Berlin, 8 February 2012.

The Technical Committee Crops met twice during 2011. During their meetings they evaluated proposals received from the Stakeholder Committee on Microbiological Risk Assessment and from the Crop Protection Working Group. The committee approved several National Interpretation Guidelines and discussed upcoming issues such as the EHEC outbreak in Europe.

The Stakeholder Committee Crop Protection (former Crop Protection Working Group) was initiated in 2006. The working group makes recommendations to the Technical Committee Crops and the GLOBALG.A.P. Board. The committee is constituted of GLOBALG.A.P. members, as well as invited experts as deemed appropriate and necessary by the group. During its deliberations it reaches out to and consults broadly with key stakeholders, including other industry groups, civil society and regulators as well the plant protection product industry. Major discussions in 2011 were around minor use/specialty crops issues.

Although a microbiology subgroup of the Fruit and Vegetables Sector Committee has existed for seven years, the GLOBALG.A.P. Board agreed that the organization’s committee structures should be more inclusive. Establishing this committee as an extension of the existing subgroup was a logical first step. Recent EHEC outbreaks confirmed the advisability of the decision.

The seventeen participants in the initial meeting in Cologne, Germany on 8 July 2011 discussed microbiological risk management in the fruit and vegetables sector. The producers and certification body representatives present felt that retail and food service members should also play a part in the committee. They have since invited this sector to send representatives, and the invitation extends to other interested parties in the food microbiology field. The first meeting on Micro Risk Assessment for Microbiological Contamination is scheduled for February 2012, when the group will establish a quorum and elect a chair- and vice-chairperson.

The Stakeholder Committee GLOBALG.A.P. Risk Assessment on Social Practice (EHS GRASP) module GLOBALG.A.P. members and other stakeholders to integrate their expertise for the improvement and the development of the GLOBALG.A.P. GRASP module.

Committee members will be in dialogue with other initiatives on common interests and possible synergies with the GRASP Module. Members propose, agree and endorse revisions to the GRASP General Regulations and Control Points and Compliance Criteria arising out of practical experience. During 2011 the committee observed the stakeholder processes to develop GRASP National Interpretation Guidelines and finally approves them.
In 2011 GLOBALG.A.P. and the World Organization for Animal Health (Office International des Épizooties, or OIE) agreed to exchange information on a regular basis. To enable this process a representative of OIE has joined the GLOBALG.A.P. Stakeholder Committee on Animal Welfare.

The agreement developed from a first meeting in February 2010, followed by further talks between OIE Director General Bernard Vallat and GLOBALG.A.P. Chairman Nigel Garbutt.

The OIE and GLOBALG.A.P. share the same goals in many respects: both are international organizations concerned with animal welfare, seeking to develop complementary standards for livestock and aquaculture which can be applied across a wide range of situations and environments. The two organizations confirmed their compatibility by comparing the GLOBALG.A.P. Livestock Transport Standard and Integrated Farm Assurance Aquaculture Module with the OIE Terrestrial Animal Health Code and Aquatic Animal Health Code for the Welfare of Farmed Fish.

**TECHNICAL COMMITTEE LIVESTOCK**

"2011 has been yet another challenging year for the Livestock Sector Committee. Following the launch of Version 4, we have started to work towards additional modules, which has included the Animal Transport Module and the Compound Feed Standards. The commitment and support from the committee members has been fantastic and I would like to thank each one for their continued support. This great work will continue in 2012 when we will encourage even greater participation in all the GLOBALG.A.P. Schemes."

David Mainon, Head of Technical, Meat, Poultry, Fish and Prepared Produce

**STAKEHOLDER COMMITTEE ON ANIMAL WELFARE**

The GLOBALG.A.P. Stakeholder Committee on Animal Welfare (SHC AW) held its first meeting in November 2011 in Düsseldorf, Germany. The committee’s objective is to establish criteria for animal welfare add-on modules which go beyond legal requirements, and which define the contents of comprehensive and voluntary certification for livestock producers. Members set up two working groups, one on broilers and one on finishing pigs. Their aim is to have these species-specific add-on modules ready for use during 2012.

The committee consists of representatives from producers, processors, retailers, certification bodies, academics and NGOs.

"Sustainable agricultural practices are essential to successful and responsible business development. Animal welfare is a critical component of this and is very much in the minds of our customers and stakeholders. Their expectations go far beyond legal requirements. The GLOBALG.A.P. initiative for voluntary add-ons on animal welfare is highly welcomed as a tool to help to monitor animal welfare practices that go beyond legislation at farm level."

Norbert Reck, Quality Lead Poultry McDonald’s Europe and Chairman of the SHC AW

**COOPERATION WITH THE OIE**

**TECHNICAL COMMITTEE AQUACULTURE**

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**TECHNICAL COMMITTEE AQUACULTURE**

Beside food safety, the committee addresses key criteria on environmental (biodiversity inclusive) measures, animal welfare issues and workers welfare. Traceability and Chain of Custody certification is another important component covering all stages from broodstock, seedlings, on-grown farm and post-harvest handling operations.

Together with the colleagues from the livestock sector the committee also worked on the revision of the Compound Feed Manufacturer Standard. In November 2011 a consumer website on Aquaculture was launched.

COMMITTEE MEMBERS

**DROPS TOC**

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<tr>
<th>Name</th>
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**ASC CHC DROP PROTECTION (CROP)**

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<td>Gloria Perez</td>
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<td>Ricardo Arcinio</td>
<td>FDO/Avensa</td>
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**SHC DAPC**

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<tr>
<td>Philip Grubis</td>
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**SHC RISK ASSESSMENT MICROBIOLOGICAL CONTAMINATION**

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<td>Marcus Wood</td>
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<td>Dunstan Sclater</td>
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<tr>
<td>Jörg Brezl</td>
<td>SLA</td>
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**CERTIFICATION BODY COMMITTEE**

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<td>Angela Fischer</td>
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<td>Stephen Cox</td>
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<tr>
<td>Mattia Viti</td>
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**LIVESTOCK TC**

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**AQUACULTURE TC**

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<td>Rene Welpelo</td>
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**Fishing TC**

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<td>Jeremy Cooper</td>
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<td>Andy Kay</td>
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**DROPS TOC**

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<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Luc Steenackers</td>
<td>Fruit Europe</td>
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<tr>
<td>Karl-Heinz Altendorf</td>
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<td>Ralf Kasten</td>
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<td>Gert-Jan van Oorschot</td>
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**ASC CHC DROP PROTECTION (CROP)**

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**SHC DAPC**

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**SHC RISK ASSESSMENT MICROBIOLOGICAL CONTAMINATION**

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<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Jung Haipgi</td>
<td>UNIST</td>
<td>South Korea</td>
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<tr>
<td>Robert Rank</td>
<td>LTO</td>
<td>United Kingdom</td>
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<tr>
<td>Marcus Wood</td>
<td>SAI Global</td>
<td>United Kingdom</td>
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<tr>
<td>Bette Janin</td>
<td>SGS</td>
<td>Germany</td>
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<tr>
<td>Dunstan Sclater</td>
<td>SGS</td>
<td>Germany</td>
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<tr>
<td>Jörg Brezl</td>
<td>SLA</td>
<td>Germany</td>
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**SHC ANIMAL WELFARE**

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<th>Name</th>
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<tr>
<td>Mariela Varas</td>
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<td>Antonio Velarde</td>
<td>IRTA</td>
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<td>Heidie Jürgen</td>
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<td>Susanne Wiese-Willmaring</td>
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<td>Betina Jahn</td>
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**CERTIFICATION BODY COMMITTEE**

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<th>Name</th>
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<tr>
<td>Angela Fischer</td>
<td>BSI</td>
<td>Germany</td>
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<tr>
<td>Stephen Cox</td>
<td>UK Certification</td>
<td>United Kingdom</td>
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<td>Mattia Viti</td>
<td>UNIFRUTTERI</td>
<td>Italy</td>
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<tr>
<td>Zoe Svor</td>
<td>Mighty Auctions, Cont Ltd</td>
<td>United Kingdom</td>
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<tr>
<td>Dagmar Schwarzek</td>
<td>Inrket Food Services Gmbh</td>
<td>Germany</td>
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GLOBALG.A.P. A.P. took the harmonization message to the world in 2011 with a series of conferences, workshops and events in six different countries. Our representatives welcomed new members, introduced the updated standard, presented fresh programs and hosted countless thought-provoking presentations and discussions. Here’s a brief taste of our most stimulating tour yet.

NEW DEHLI, INDIA, 12 MARCH 2011

Retailers, producers, traders and government all showed their commitment to introduce GLOBALG.A.P. based standards for farm assurance in India. Speakers from the Quality Council of India, the National Horticultural Mission and the CII Retailer Committee pledged their support for a step-by-step introduction of quality standards based on GLOBALG.A.P. for the benefit both of Indian consumers and operators in the international market.

MEXICO-CITY, MEXICO, 12 APRIL 2011

Mexican delegates welcomed the upgrading of standards involved in GLOBALG.A.P. Version 4, as it addresses with similarly increased demands on food importers in the United States. Jaime Aguayo, President of Mexico Calidad Superiore A.C. said: “We are excited about the opportunity to use the same harmonization process to demonstrate compliance with the U.S. market - both with audit buyers requirements and FDA regulation. The goal is to achieve complete access to the U.S. market for all Mexican certified growers.”

SOUTH-AFRICA, CAPE TOWN, SOUTH-AFRICA, 12 MAY 2011

Delegates from South Africa, Senegal, Ghana, Kenya, Uganda and Namibia on its call to South Africa and Europe - came to learn about GLOBALG.A.P. Version 4 and development projects throughout the region. Retailers showed particular interest in the new Primary Farm Assurance program, designed to integrate smaller producers and put them on the first stage towards reaching an international market.

SÃO-PARULO, BRAZIL, 8 JUNE 2011

Participants from throughout Latin America gathered to share their experience of certification activity. A notable feature was the region’s expansion into livestock and aquaculture from its traditional strength in fruit and vegetables, with Brazil showing important Good Agricultural Practice advances in poultry, native species aquaculture, palm oil, coffee, rice and cattle. Another impressive development is the nova Mutum program, which co-ordinates a whole region of the Mato Grosso in Good Agricultural Practice. The resulting MUTUMGAP Standard is about to start its GLOBALG.A.P benchmarking procedure.

SÃO-PARULO, BRAZIL, 8 JUNE 2011

Delegates noted the potential benefits for Poland’s two million emerging farmers. In the words of government member Miroslaw Maliszewski: “The Polish Government supports private farm assurance systems and welcomes GLOBALG.A.P’s initiatives as they are in line with the Government’s policy to enhance food safety and sustainability in agriculture.”

ATLANTA, U.S., 20 OCTOBER 2011

The U.S. industry’s leading trade association, United Fresh Produce, has harmonized its G.A.P. checklist with GLOBALG.A.P. Version 4. Delegates at Atlanta heard that this now extends acceptance of the GLOBALG.A.P. Standard to all top buyers in the U.S. speakers heralded this as the beginning of the end for ‘Audit Fatigue’, thanks to the greatly reduced need for multiple farm audits. And, as numerous case studies showed, size doesn’t matter - group certification means the scheme is open to the smallest growers as well as major operators.
THINK GLOBAL, ACT LOCAL

That’s the philosophy at the heart of GLOBALG.A.P.’s activities. Where there is a need for clarification of standards on a local scale, members have set up voluntary National Technical Working Groups (NTWGs) to draw up guidelines. We welcome the following new NTWGs in 2011: Pakistan (IFA), Colombia (Pig), Brazil (Aqua), Vietnam (Aqua), Denmark (IFA).

National Interpretation Guidelines according to IFA V4 were approved and published in Norway for Aquafeed (V2.0) and for Fruit and Vegetables in Thailand and the Netherlands.

Here is a list of the currently established National Technical Working Groups worldwide:

**AFRICA**
- **Côte d’Ivoire**
  - SCB - Société de culture de Bananier
  - Website: www.banaban.fr
  - Contact: Clement Yapo Ngemoan
  - Scope: Fruit and Vegetables
- **Egypt**
  - Blue Moon
  - Website: www.oypla.org
  - Contact: Mohamed Salah
  - Scope: Fruit and Vegetables
- **Kenya**
  - www] FREAK
  - Website: www.freak.org
  - Contact: Stephen Muthin
  - Scope: Fruit and Vegetables
- **South Africa**
  - Fruit South Africa
  - Website: www.fruit.co.za
  - Contact: Local Source
  - Scope: Fruit and Vegetables
- **Tanzania**
  - TANIA
  - Website: www.tanzaniahorticulture.com
  - Contact: (Local Source)
  - Scope: Fruit and Vegetables
- **Uganda**
  - FSTF (Private Sector Foundation Uganda)
  - Website: www.psfuganda.org
  - Contact: Julius Odhoo
  - Scope: Fruit and Vegetables

**NORTH AND SOUTH AMERICA**
- **Argentina**
  - IRAM
  - Website: www.guma.org.ar
  - Contact: Enrique Kurincic
  - Scope: All Sub-Scopes
- **Brazil**
  - SANECA
  - Website: www.saneca.org.br
  - Contact: Rodrigo Carvalho
  - Scope: Aquaculture
- **Chile**
  - Inspectores de Chile (IFA)
  - Website: www.inspectoresdechile.cl
  - Contact: Mario Vélez
  - Scope: Aquaculture
- **Colombia**
  - Cenicafé
  - Website: www.cenicafep.co
  - Contact: Local Source
  - Scope: Fruit and Vegetables
- **Colombia**
  - Corporación Colombiana Internacional de la Producción de Frutas
  - Website: www.cii.org.co
  - Contact: Local Source
  - Scope: Fruit and Vegetables
- **Costa Rica**
  - Cámara Nacional de Agricultura y Agroindustria
  - Website: www.cnaacr.com
  - Contact: Local Source
  - Scope: Fruit and Vegetables
- **Guatemala**
  - Fundación Agil
  - Website: www.fundacionagil.com
  - Contact: Jorge Mendez
  - Scope: Fruit and Vegetables
- **Perú**
  - Consejo de Producción de Frutas
  - Website: www.celp.fep.co
  - Contact: Local Source
  - Scope: Fruit and Vegetables
- **Uruguay**
  - INAC (Instituto Nacional de Carnes de Uruguay)
  - Website: www.inac.gub.uy
  - Contact: Local Source
  - Scope: Cattle and Sheep
- **U.S.**
  - United Fresh
  - Website: www.unitedfresh.org
  - Contact: Local Source
  - Scope: Fruit and Vegetables

**ASIA**
- **China**
  - China Certification and Accreditation Institute (CCAI)
  - Website: www.ccai.cn
  - Contact: Yang Zeki
  - Scope: Crops, Livestock, Aquaculture
- **India**
  - Quality Council of India (QCI)
  - Website: www.qci.org
  - Contact: Girish J. Gyani
  - Scope: Fruit and Vegetables
- **Japan**
  - AICJ
  - Website: www.aicj.or.jp
  - Contact: Kinuko Nakatani
  - Scope: Fruit and Vegetables
- **Malaysia**
  - SPR PLUS Asia Pacific Advisory
  - Website: www.applusasia.com
  - Contact: Christian R. Robert
  - Scope: Combinable Crops, Tea
Pakistan: Agriculture Support Fund (ASF)  
Khalid Khan  
www.asf.org.pk  
Fruit and Vegetables, Aquaculture, Livestock

COUNTRY  HOST  CONTACT  WEBSITE  SCOPE

Thailand: Board of Trade of Thailand  
Thailand Impressario: Dr. Chusawan Promvibool  
Ly Nguyen Thanh Trinh  
www.thaitradeinfo.org  
Aquaculture  
Fruit and Vegetables

Vietnam:  
Gnsat  

EUROPE

Belgium: Verband van Belgische Seba- en Groentenveilingen (VBS)  
Ari de Graeve  
www.meling.be  
All Sub-Scopes

Belgium: Aubry International srl  
Ivan Senor  
www.melling.be  
All Sub-Scopes

Czech Republic: Czech Society for Quality  
Ing. Rudolf Jerabek  
www.csq.cz  
All Sub-Scopes

France: Franchise de Bananes  
Elodie Fouche  
www.potsdelevrages.fr  
Fruit and Vegetables

Germany: Agrar Control GmbH  
Carsten Everink  
www.agrar-control.de  
Fruit and Vegetables

Italy: Centro Servizi Ortofruticoli (CSO)  
Simona Rubbi  
www.csoservizi.com  
Fruit and Vegetables

Oman: Marcus Group Buying GmbH  
Markus Morvall  
www.veiling.de  
Fruit and Vegetables

Spain: FEPEX  
Miguel Velo  
www.fepex.org  
Fruit and Vegetables

The Netherlands: Fruitbouw Toegroei  
David Wolterbeek  
www.fruitbouw.toegroei.nl  
Fruit and Vegetables

Turkey: ALARA  
Dr. Belit Balci  
www.alaragri.com  
Fruit and Vegetables

Ukraine: Kyiv National University of Trade and Economics (KNTUE)  
Natalya Pritulska  
www.knteu.kiev.ua  
Fruit and Vegetables

New Zealand: Pipfruit New Zealand Ltd  
Gary Jones  
www.pipfruit.co.nz  
Fruit and Vegetables

EUROPE

Belgium: Verband van Belgische Seba- en Groentenveilingen (VBS)  
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www.meling.be  
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Czech Republic: Czech Society for Quality  
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www.knteu.kiev.ua  
Fruit and Vegetables

New Zealand: Pipfruit New Zealand Ltd  
Gary Jones  
www.pipfruit.co.nz  
Fruit and Vegetables

TRADE FAIR  PLACE  DATE

Asian Pacific Aquaculture  Kochi/India  17/01/11

Fruit Logistica  Berlin, Germany  06/01/11

Boston Seafood Exposition  Boston, U.S.  20/02/11

ARM International  Chicago/U.S.  13/04/11

Unified Fresh 2012  New Orleans/U.S.  02/05/11

European Seafood Exposition  Brussels/Belgium  03/05/11

World Aquaculture Society  Kuala Lumpur/ Malaysia  06/10/11

Nurun  Shanghai/China  27/05/11

Asia Fruit Logistica  Hong Kong/China  07/06/11

Unified Fresh Management  Washington/U.S.  03/05/11

Resource Cenetre  Amag  Co 08/12/11

PMA  Atlanta/U.S.  15/12/11

China Seafood & Fisheries Exposition  Qingdao/China  01/02/11

In addition to its 2011 G.A.P. Tour, GLOBALG.A.P. appeared at no fewer than thirteen trade fairs throughout the world during the year.

Representatives carried the message to five U.S. cities - Boston (Seafood), Chicago (AMI International), New Orleans (Unified Fresh), Washington (Unified Fresh) and Atlanta (PMA).

We also had a prominent presence in Berlin (fruitLogistica and Cologne (Anuga)), and in South East Asia and the Orient with visits to Qingdao, China (Seafood and Fisheries), Hong Kong (Asia Fruit Logistica) and Vietnam (Hanoi). The multi-national team completed their annual itinerary with touchdowns in Belgium (European Seafood), India (Aquaculture) and Brazil (Aquaculture).
Our homepage www.globalgap.org has reached 450,000 hits (40,000 per month) in 2011.

330,000 users received GLOBALG.A.P. news via our RSS feed in 2011.

We have 1,700 followers on Twitter – check us out now (@globalgap).

500 Facebook users like us – have a look at GLOBALG.A.P.

Join our GLOBALG.A.P. group on LinkedIn – the group has 250 group members already.

75,075 views on our YouTube channel.

26,485 viewer minutes of our LiveStream channel www.livestream.com/globalgap.
SOME STATISTICS
Our Option 2 certification is TH...producer was 4 times bigger than the average Option 2...of producers from Southern...nearly 112,600.

Certification grew in 2011 by 9.5% from 102,300 to...in 2011. The average group size was 46 members, and each group member was given a unique GG...Canada, China and Cuba are the countries with the most certified producers. The Americas and Africa are gaining a larger share of overall certifications.

Our Option 2 certification is TH...The Americas and Africa are gaining a larger share of overall certifications.

Half of all GLOBALG.A.P. certified growers operate under a nationally adapted guideline when counting all the certified...more than 1,700 groups received a GLOBALG.A.P. Certification in 2011. The average group size was 46 members, and each group member was given a unique GG...database.

Over 70% of our certified producers are part of a group and more than 1,700 groups received a GLOBALG.A.P. Certifi...europe still accounts for 74% of all certifications, with half of all producers from Southern Europe, Spain, Italy, and Greece are the countries with the most certified producers. The Americas and Africa are gaining a larger share of overall certifications.

The total number of producers under GLOBALG.A.P. Certification grew in 2011 by 9.5% from 102,300 to nearly 112,600.

Nearly 12% of all GLOBALG.A.P. certified producers are audited against independent certification schemes that are recognized via GLOBALG.A.P.’s benchmarking process.

Half of all GLOBALG.A.P. certified growers operate under a nationally adapted guideline when counting all the certified producers that operate under an Approved Modified Interpretation Guideline. Half of all GLOBALG.A.P. certified growers operate under a nationally adapted guideline when counting all the certified producers that operate under an Approved Modified Interpretation Guideline.

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LIVESTOCK

GLOBALG.A.P. Livestock Certification covers 14 countries. With nearly 150,000 tons of annual production, chicken production accounts for the highest percentage of livestock certifications. China, Hungary, and Slovenia account for more than 95% of that production. However, it is expected that in 2012 many major producers in Brazil will bring a boost to GLOBALG.A.P. Livestock Certifications.

An even bigger change will be observed in pig production. Italy and Spain currently produce over 40,000 tons, but this will soon be outnumbered by the more than 5,500 farms of the Dutch MBS Verken system, that finalized benchmarking with GLOBALG.A.P. in 2011. With the certification of large cattle feed lots in Australia, GLOBALG.A.P. now has bovine certificates on three continents, including Europe and Latin America.

FLOWERS AND ORNAMENTALS

Flower certification has been increasing as well: A total of 518 producers were certified in 30 countries in 2011, an increase of 15% since 2010. Two-thirds of GLOBALG.A.P. certified covered area (4600 ha) is concentrated in Colombia, Kenya and the Netherlands. More than 90% of the certified open field flowers (84,000 ha) are grown in the Netherlands.

AGRICULTURE

GLOBALG.A.P. Aquaculture Certification has taken off in 2011. The newly released Version 4 Standard, in its first year, was applied in 11 countries and reached more than 250,000 tons of harvested products leaving the farms. Together with Version 3 certifications, the total tonnage was more than two million tons, four times the tonnage in 2010.

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FLOWER CERTIFICATION OPTIONS

Individual Certification 30%
Group Certification 70%

GLOBALG.A.P. Livestock Certification covers 14 countries. With nearly 150,000 tons of annual production, chicken production accounts for the highest percentage of livestock certifications. China, Hungary, and Slovenia account for more than 95% of that production. However, it is expected that in 2012 many major producers in Brazil will bring a boost to GLOBALG.A.P. Livestock Certifications.

An even bigger change will be observed in pig production. Italy and Spain currently produce over 40,000 tons, but this will soon be outnumbered by the more than 5,500 farms of the Dutch MBS Verken system, that finalized benchmarking with GLOBALG.A.P. in 2011. With the certification of large cattle feed lots in Australia, GLOBALG.A.P. now has bovine certificates on three continents, including Europe and Latin America.

FLOWERS AND ORNAMENTALS

Flower certification has been increasing as well: A total of 518 producers were certified in 30 countries in 2011, an increase of 15% since 2010. Two-thirds of GLOBALG.A.P. certified covered area (4600 ha) is concentrated in Colombia, Kenya and the Netherlands. More than 90% of the certified open field flowers (84,000 ha) are grown in the Netherlands.

AGRICULTURE

GLOBALG.A.P. Aquaculture Certification has taken off in 2011. The newly released Version 4 Standard, in its first year, was applied in 11 countries and reached more than 250,000 tons of harvested products leaving the farms. Together with Version 3 certifications, the total tonnage was more than two million tons, four times the tonnage in 2010.

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AQUACULTURE CERTIFICATES WORLDWIDE

- Chile
- China
- Colombia
- Denmark
- Ecuador
- Faroe Islands
- France
- Germany
- Indonesia
- Ireland
- Italy
- Malaysia
- Netherlands
- Norway
- Poland
- Spain
- Suriname
- Thailand
- Turkey
- United Kingdom
- Vietnam
- Zimbabwe
### MEMBERSHIP FEES

**Membership Type** | **Annual Turnover** | **Membership Fee** | Notes
--- | --- | --- | ---
Retail/Food Service Membership | ≤ $5 billion: | $5,000 | 
| > $5 to ≤ $15 billion: | $7,000 | 
| > $15 billion: | $9,000 | 

**Group Supplier Membership**
- Producer Group or Producer Organization: $2,550 per calendar year; includes one sub-scope and sector committee voting right; maximum 3,600 per one organization covering 3 and more sub-scopes.

**Individual Supplier Membership**
- Individual Producer or Exporter/Importer without production: $1,550 per calendar year; includes one sub-scope and sector committee voting right; maximum 2,600 per one organization covering 3 and more sub-scopes.

**Supplier Membership Extension**
- Each additional sub-scope: $520 per calendar year up to maximum of 1,050.

**Associate Membership**
- Certification Body (CB), Consulting, Plant Protection or Fertilizer Industry, etc.: $1,550 – 3,600 per calendar year; covers all scopes and sub-scopes.

---

1. Retail Membership fee becomes effective in 2010.
2. Retailer and producer member organization can apply for a discount of 500 for every elected or appointed member function in GLOBALG.A.P. Committees.
3. Producer groups and producer organizations can apply for a discount up to the total annual fee, in return to the amount of producer registration fee paid for Option 2 in the previous calendar year.

---

**APPLICATION FORM FOR GLOBALG.A.P. MEMBERSHIP**

Starting from ________

We hereby recognize the following GLOBALG.A.P. terms of reference that have been agreed and signed by all members of the global Partnership for Good Agricultural Practices.

We commit to respond to consumer concerns on food safety, animal welfare, environmental protection and worker welfare by:
- Encouraging the adoption of commercially viable Farm Assurance Schemes, which promote the minimisation of agrochemical inputs worldwide.
- Developing a Good Agricultural Practice Framework for benchmarking existing Farm Assurance Schemes and standards including traceability.
- Providing guidance for continuous improvement and the development and understanding of best practice.
- Establishing a single recognized framework for independent verification.
- Communicating and consulting openly with consumers and key stakeholders, including producers, exporters and importers.

We hereby declare our membership to the FoodPLUS GmbH. The statutes have been submitted to us and we recognize them. Membership shall be effective as of the above mentioned year and continue until withdrawn.

---

**MEMBERSHIP TYPE (please select):**
- Group Supplier Membership: $2,550* (≤ $5 billion: $1,550; > $5 to ≤ $15 billion: $1,750; > $15 billion: $1,550)
- Individual Supplier Membership: $1,550*
- Associate Membership: $1,550

---

**Access to GLOBALG.A.P. Database requested, to search for validity of certificates (included in MS-Fee)**
- Only for Supplier Members!
- Please choose the sub-scope you want to subscribe for:
  - Fruit and Vegetables
  - Cattle and Sheep
  - Aquaculture
  - Combinable Crops
  - Dairy
  - Flowers and Ornamentals
  - Pigs
  - Green Coffee
  - Poultry
  - Tea
  - Compound Feed Manufacturing

---

*GLOBALG.A.P. supplier membership fee is based on annual turnover.

---

**SOME STATISTICS**

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<thead>
<tr>
<th>MEMBERSHIP TYPE</th>
<th>AMOUNT</th>
<th>NOTES</th>
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</thead>
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<tr>
<td>Retailer</td>
<td>43</td>
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<tr>
<td>Supplier</td>
<td>180</td>
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<tr>
<td>Associates</td>
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<table>
<thead>
<tr>
<th>CROP</th>
<th>AMOUNT</th>
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</thead>
<tbody>
<tr>
<td>Grapes</td>
<td>75.6%</td>
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</tr>
<tr>
<td>Crops</td>
<td>7.8%</td>
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</tr>
<tr>
<td>Aquaculture</td>
<td>19.8%</td>
<td></td>
</tr>
</tbody>
</table>

---

**MEMBERSHIP BY TYPE**

- Retailer: 43
- Supplier: 180
- Associates: 108

---

**MEMBERSHIP BY SCOPE**

- Retailer: 43
- Crops: 72.4%
- Livestock: 7.8%
- Aquaculture: 19.8%
### ECOSYSTEM DATA

<table>
<thead>
<tr>
<th>Address</th>
<th>Scope of activity</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
<th>Website</th>
<th>Scope of activity</th>
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</tr>
</thead>
</table>

- **Govenoids**
  - Highlands Trout
  - Hortifruticola Mabe S.A.T.
  - Avus
- **Seppa Group**
  - Kagerer & Co. GmbH
  - Klaxon Poul
  - Nature Way Foods Limited
  - Opiate Food AG
  - Puchner Aplicativos Especializados Ltda
- **Pipfruit New Zealand Inc**
  - Pipfruit New Zealand Incorporated
  - PYP 2.0 DP 2.0 O.O.
  - Pupaflor
  - Sunnyridge Farm/Dole
  - Wilhelm Weuthen GmbH & Co KG

*We will pay the annual financial GLOBALG.A.P. contribution for the chosen subscopes starting from the above mentioned year. The membership is valid until cancellation is submitted by written notice until 31 December in order to take effect in the following year.*

*Our logo will be forwarded to foodPLUS to be displayed in the internet and for future printing matters.*

With our signature we confirm the validity of data and we agree to the terms mentioned on page 1 of this application form.

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1,400 trained inspectors and auditors working for 142 accredited certification bodies certifying 409 agricultural products in 112 countries.
With over 140 certification bodies and more than 112,600 producers under certification, spread across 100 plus countries in five continents, it's a permanent challenge to keep the confidence of our stakeholders. That's why, since 2008, GLOBALG.A.P. has followed a Certification Integrity Program (CIPRO) dedicated to continuous strengthening and improvement in the process.

This includes monitoring approved certification bodies, following up reports of excess maximum residue levels, and providing competence in food-crisis management, technical support and training.

SOME STATISTICS ON OUR GLOBALG.A.P. CERTIFICATION BODIES

GLOBEG.A.P. auditors assess all certification bodies (CBs) at head office and a sample of their producers directly, whether they operate in accordance with the General Regulations and Control Points and Compliance Criteria. They inform CBs and their accreditation bodies of any deviations, and forward audit reports to the Integrity Surveillance Committee (ISC), which makes the final decision on a CB's approval status.

Since 2008 GLOBA. A.P. has conducted more than 1,000 assessments. During 2011 we carried out over 230 assessments, involving more than 50 CBs in 25 different countries. Most were follow-ups of corrective actions following previous CIPRO assessments in 2009-2010.

70% of scores were close to levels 3 and 4, where 4 is classed as 'acceptable and good performance', and 3 as 'needing some improvement'. The average performance shows progress and follows the Integrity Surveillance Committee (ISC) recommendations for improvements.

Countries that received the greatest number of assessments in 2011 were Germany, Italy, Ecuador, Brazil, Turkey and China.

The audits were organized by type, as follows:

- Producer Assessment: 75%
- CB Office Assessment: 25%

Three-quarters of assessments were carried out on Option 1 producers and one quarter on Option 2. We have also included producers certified under a benchmarked scheme (Option 3 (individual) and Option 4 (groups). Auditors spent 5% of the assessment time verifying GLOBALG.A.P. benchmarked schemes.

We have included full benchmarked schemes (e.g. Florverde and MexicoGAP and the Approved Modified Checklist (Chinagap) in order to confirm their equivalence.

Most certificates come in the Fruit and Vegetables sub-scope, so the number of CIPRO assessments was in proportion of 85% for this sub-scope.

THE GLOBALG.A.P. INTEGRITY PROGRAM

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Most certificates come in the Fruit and Vegetables sub-scope, so the number of CIPRO assessments was in proportion of 85% for this sub-scope.
Workshops enable GLOBALG.A.P. to reach out to experts involved in the implementation and operation of Good Agricultural Practice worldwide. Workshop participants are mainly producers, consultants, new inspectors - and anyone else who might be interested in the GLOBALG.A.P. Certification System.

GLOBALG.A.P. private workshops are designed for companies and their close business partners. The advantage is that the GLOBALG.A.P. Trainer can concentrate on the company’s individual situation and concerns.

GLOBALG.A.P. public workshops are aimed at participants who are not linked to a single company. Subject matter is dictated by demand and could be based on crops, livestock or aquaculture.

GLOBALG.A.P. related companies can also act as co-organizer of the training. Public workshops are always announced on our website and may also be published by the co-organizer. All workshop participants receive a certificate of attendance. In addition they may take the GLOBALG.A.P. exam, which covers the contents of the General Regulations and the CPCCs. Participants who pass this voluntary exam have the opportunity to become GLOBALG.A.P. approved Train-the-Public-Trainers.

Certification Body Trainings

In 2011 GLOBALG.A.P. introduced new training regulations for certification bodies. GLOBALG.A.P. directly trains each Option 2 group auditor (approximately 600 people) and one In-House Trainer per each CB. All GLOBALG.A.P. involved staff of a CB need to pass an online test additionally.

Throughout the year we trained 130 In-House Trainers, 130 scheme managers and 450 group certification auditors. All in all there were 57 certification body trainings in 21 countries.

All auditors and inspectors are required to pass the GLOBALG.A.P. Online Training.

PUBLIC WORKSHOPS 2011

<table>
<thead>
<tr>
<th>DATE</th>
<th>VENUE</th>
<th>N° PARTICIPANTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>01 August 2011</td>
<td>Sao Paulo/Brazil</td>
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</tr>
<tr>
<td>23 - 24 May 2011</td>
<td>Hanoi/Chairi (Island)/Vietnam</td>
<td>18</td>
</tr>
<tr>
<td>06 - 08 September 2011</td>
<td>Can Tho/Vietnam</td>
<td>24</td>
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<tr>
<td>19 - 20 October 2011</td>
<td>Hanoi/Vietnam</td>
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<tr>
<td>31 January - 02 February 2011</td>
<td>Abidjai/LIVE</td>
<td>23</td>
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<tr>
<td>06 - 08 May 2011</td>
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<tr>
<td>12 - 13 December 2011</td>
<td>Kampala/Uganda</td>
<td>25</td>
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</table>

PUBLIC WORKSHOPS 2011

<table>
<thead>
<tr>
<th>DATE</th>
<th>VENUE</th>
<th>N° PARTICIPANTS</th>
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</thead>
<tbody>
<tr>
<td>01 - 03 February 2011</td>
<td>Santiago de Chile</td>
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<tr>
<td>23 - 25 May 2011</td>
<td>Colonia/Guatemala/Venezuela</td>
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</tbody>
</table>

PRIVATE WORKSHOPS IN 2011

Over the course of the year we’ve trained over 1,000 people, using five languages in 90 courses across five continents.
The revised GLOBALG.A.P. Integrated Farm Assurance Standard, Version 4.0, became effective in January 2011. This is the first time the regular revision has appeared after four years instead of three, as was the case previously. The Board approved the change in frequency in 2008 following requests from stakeholders for a longer period between versions, to allow them more time for adjustments and implementation.

**TOPICS COVERED BY THE NEW VERSION INCLUDE:**

- **Standard Efficiency** (streamlining the standard, avoid duplication and ambiguity)
- **Resource Management** (soil, water, energy and nitrogen levels)
- **Resource Management** (soil, water, energy and nitrogen levels)
- **Improvement of the Integrated Pest Management Guidelines**
- **Compliance with microbiological issues**
- **Requirements for Animal Welfare, Feed and Transport**

To view all details of Version 4.0 visit www.globalgap.org

### SAFE FEED - SAFE FOOD:

#### A REVISED CFM STANDARD

The new Compound Feed Manufacturing Standard - Version 2.1 - became available for certification in November 2011. Our Livestock and Aquaculture Technical Committees collaborated with industry experts on the updated standard, which offers broad assurance on all food safety and sustainability aspects in compound feed production. It’s specifically aimed at commercial rather than home-mixed feeds.

The quality and provenance of compound feed is now a major concern for consumers, with the market demanding ever-higher standards. The latest defines Control Points and Compliance Criteria for the production, supply and purchase of raw materials and ingredients, and covers every step from purchase to distributor.

### NEW TRANSPORT RULES FOR LIVESTOCK

GLOBALG.A.P. launched its new Livestock Transport Standard V 1.0 at the Anuga Trade Fair 2011. The standard applies to all operators transporting animals by road for a distance over 65 km, and to all third-party transporters for journeys under 65 km.

This GLOBALG.A.P. Transport Standard integrates up-to-date legislation, knowledge and best practice for assuring that highest compliance of animal welfare for livestock during transport is provided and followed.

The standard covers all critical issues such as fitness for transport, loading ramps, handling at loading, unloading and during transport, stocking rates, ventilation and temperature monitoring. Driver training and competence must be documented to show compliance with Article 17 of EU Directive 1/2003.

Audits and self-assessments on commercial transporters in Germany, the Netherlands, the UK and Uruguay provided useful feedback during the pilot scheme. Our Technical Committees also consulted stakeholders such as Eurogroup for Animals, German ADF (Arbeitsgemeinschaft Deutscher Rinderzüchter) and NGOs from Brazil, Canada and Uruguay.

The standard came into operation in January 2012. From this date animals in the GLOBALG.A.P. System must be transported only by operators and their vehicles certified according to the standard or to benchmarked schemes.
Recent media coverage of bad aquaculture practice has left consumers concerned. As a result, responsible operators saw the need to inform the market about Good Aquaculture Practice. At the start of 2011 they asked GLOBALG.A.P. how this could best be done. Discussions with the Technical Committee led to the decision to create a consumer website - and it saw the light of day in December 2011.

The new site offers a broad range of information in a form that's accessible to consumers. It faces the challenge of explaining what aquaculture is, and how the GLOBALG.A.P. Standard guides, monitors and certifies both safety and sustainability. Consumers have reacted very positively to the site, and we plan to update it regularly with case studies and stories of advances in technology and efficiency.


Corporate social responsibility is an increasingly important issue in global food supply chains. More and more, stakeholders need to demonstrate that their agricultural products are delivered in line with internationally agreed labor requirements as well as relevant legislation.

Workers’ health, safety and welfare have been integral parts of the GLOBALG.A.P. Standard from the beginning.

2007 saw the completion of the first phase of GRASP (GLOBALG.A.P. Risk Assessment on Social Practice), an add-on module dedicated to this topic. On its publication in 2010, nearly 300 producers implemented GRASP as part of their process.
It is our mission to continually develop innovative solutions to help connect farmers and retailers in the production and marketing of safe food, the protection of scarce resources, and the promise of a sustainable future. We understand that certification against our full IFA Standard may be challenging for some producers, so we have created a flexible and customizable solution for producers in emerging markets, the GLOBALG.A.P. Primary Farm Assurance (PFA) concept.

A PFA checklist includes a sub-set of the control points of the GLOBALG.A.P. IFA Standard and can be managed using the same general regulations principles of the IFA Standard. We invite producers and retailers to create their own customized checklist with control points from the IFA Standard as well as company-specific control points as necessary.

**Benefits of Developing a PFA Checklist Together with GLOBALG.A.P.:**

- As the world’s largest private sector-owned standard, we have a large network of buyers, producers, and certification bodies in over 100 countries working together. They all assure that food is produced according to Good Agricultural Practice. More than 140 certification bodies are administrated and monitored by GLOBALG.A.P. This network and global operation of certification bodies provide a strong base when developing a PFA Standard.

We use the 13-digit GLOBALG.A.P. number (GGN) to uniquely identify producers within the GLOBALG.A.P. System.

You will have access to all GLOBALG.A.P. IT Tools when defining and implementing a PFA Standard. This includes IT solutions for certification body management, producer registration, certificate validation and reporting.

**Your PFA Checklist Can Be:**

- An accredited certification standard, a second party certification standard, or a self-assessment
- Accessible to the general public or accessible only to a specific group of supply chain partners
- Branded using your own name and logo or branded using a joint brand name and operated logo
- Discussed as part of GLOBALG.A.P.’s worldwide stakeholder consultation process or discussed only on a one-to-one basis
- Defined and transparent tool to monitor progress of the implementation or producer level

In 2011, GLOBALG.A.P. launched the Farm Assurer Program, a scheme which enables stakeholders to act as mentors to producers. As trained Farm Assurers, these consultants will be able to help producers through the certification process and manage their data on the GLOBALG.A.P. Database. The scheme offers stakeholders the opportunity to become established advisors to the farming community, and also to enhance the depth, quality and assurance of producer certification. In addition, Farm Assurers will enjoy significant extra publicity through listing on the GLOBALG.A.P. Website, communications and partnerships.

The Farm Assurer Program is open to a variety of stakeholders in the agricultural supply chain, and the benefits vary for each party. Consultants, universities, marketing boards, packers, aggregators and food hubs will all be helped from aspiring producers they deal with, in order to enhance their certification capabilities.

GLOBALG.A.P. Farm Assurers:
- Blue Moon Ltd., Egypt, www.bluemoon-eg.com
- WA-BIS, Poland, www.ewabis.com.pl
- IEH (Institute of Environmental Health), U.S., www.iehinc.com
- Tulare Ag Products, U.S., www.tulareag.com
- Farm to Fork, U.S., grohman@gmail.com
The GLOBALG.A.P. Database is an internet-based worldwide platform for certification management and related services. GLOBALG.A.P. certification bodies and members in more than 100 countries are using it to manage certification data of their clients. This is one pillar of the comprehensive GLOBALG.A.P. Integrity Program.

Reliable certification data linked to other traceability data in the food chain is key and identification of a proper quality management. GLOBALG.A.P. offers innovative and flexible IT solutions to link up with existing IT systems of producers, marketing organizations, traders or retailers.

Traceability through the GLOBALG.A.P. Number (GGN)

- To identify the number you may print the capital letters GGN as a prefix
- For prepackaged items the number should be printed on the packaging
- For unpackaged products it should be on the box or pallet

Link your GGN directly to the GLOBALG.A.P. Database and use it on your website, emails or social media. Simply add your GGN to the end of the URL - see the example below:

https://database.globalgap.org/globalgap/login.jsp?loginMode=1&searchQuery=4049929285743

In order to control and to manage quality more effectively, companies such as UNIVEG need traceability tools which make fruit and vegetable supply chains more visible. GLOBALG.A.P. has much of the necessary data. The challenge is to enable stakeholders to access the relevant information efficiently using their own IT systems.

Ben Horsbrugh, Director Quality Management Univeg, Germany

MANAGE AND MONITOR YOUR REGISTERED PRODUCERS WITH BOOKMARKING

The easy way to record and monitor the certificate status of your GLOBALG.A.P. certified producers on a regular basis. Bookmark your producers and save yourself the time and trouble of recurrent searches for a single producer or preparing and uploading GGNs whenever you need to access certificate information.

GET MUCH MORE INFORMATION IN OUR NEW DATABASE BROCHURE

As a producer: Within the GLOBALG.A.P. Database there is a variety of options offered to producers to display their certification data to specific and defined companies, to all GLOBALG.A.P. members or other market participants. Besides certificate status, the checklist and concrete audit result or contact data (name, address, etc.) may be displayed.

Enrich your visibility by changing the access rights to your information.

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The GLOBALG.A.P. Database allows different levels of access to the security stored data. Public search for a single GGN is accessible without login - but you might be interested in the extended information and functionality enjoyed by registered users.

Contact the GLOBALG.A.P. Secretariat to get your account today.
SAVE TIME, COST AND EFFORT

REG

New Benchmarking Regulations to Save Time, Cost and Effort

Benchmarking comparable standards and schemes is an excellent way of cutting costs, standardization, time and effort. Producers, suppliers and retailers all enjoy the benefits. Similarly, standard and scheme owners who base their systems on GLOBALG.A.P. principles can reduce their overheads by implementing a GLOBALG.A.P. operational structure, complete with database support and certification body management. And by gaining GLOBALG.A.P. approval, new benchmarked standards also enjoy international recognition - a valuable advantage in the highly competitive international market. GLOBALG.A.P. also supports GFSI activity for harmonization. The aim is to develop a new set of Benchmarking comparable standards and schemes that conform with the GLOBALG.A.P. System to a large extent, with some exceptions. These schemes may develop additional modules to bridge the gap and make equivalence recognition accessible to them.

The GLOBALG.A.P. Secretariat will take the lead in managing benchmarking applications, always seeking a closer relationship with the applicant standard. There are now two levels of recognition:

Equivalent: Standards and schemes that fully conform with the GLOBALG.A.P. System. Recognized schemes will be in a position to enter the GLOBALG.A.P. System to a large extent, with some exceptions. This transparency will help stakeholders determine whether the differences are relevant to them, and fully make their informed decision on the acceptance of any resembling system.

Resembling: Standards and schemes that comply with the GLOBALG.A.P. System, therefore can be taken part in the consultation, and the availability of documents on request or through publication with the scheme owner's consent.

Differences between the two levels will be made clear in all GLOBALG.A.P. communication tools (website, database, certificate, etc.). This transparency will help stakeholders determine whether the differences are relevant to them, and fully make their informed decision on the acceptance of any resembling system.

A Benchmarking Committee composed of independent experts representing the producer and the retail/food service sector will review reports arising from the process and will recommend a recognition level for applicant schemes.

To date, 23 GLOBALG.A.P. benchmarked schemes operating in 30 different countries can already apply for extension of their recognition against Version 6 of the GLOBALG.A.P. Standard. Recognized standard and scheme owners have a period of one year to make a smooth transition between versions. During this 12 months, starting from the release of the new Benchmarking Regulations, all certificates bench-marked against Version 5 will be recognized. Standards and schemes that are not currently recognized may apply at any time.

Recognized schemes:

Agricultural Audit Marketing Network (AAMAP) AAMAP Austria PV
Red Taftrux Farm Assurance Fresh Produce Scheme AFA New Zealand PV
AssurCiti AIC Flavoirde Columbia PV
The Kenya Flower Council KFC Kenya PV
MIPS, Milk Programmi Sertarp MIPS GAP Nederland PV
New Zealand GAP NZGAP New Zealand PV
GS Foodqualityplus Chef-Guvern-Kushle GmbH GS GAP Germany PV
Vegeto SwedeGAP Sweden GAP Nederland PV
Cotlihio Bioy Kakelis BV CBV Nederland PV
AENDR UNE155000 PV

Approved similar schemes:

Korea Agri-Food Trade Corporation (KATCO) KATCO South Korea PV
IEI (Instituto Espanol Internacional) IEI France PV
INACU - Certified National Meat Program INACU Uruguay CS
CIBA CIBA Chile CS
CHIBAGAP Standard & Certification Rules CHIBA France CC
R SGS ISQ Swedish PV
KHERGAP Kenya KS
MASCO GAP Masco GAP Mexico AB
AEOCOOP Spain COOOF AEOCOOP Spain PV
E. Martinezoros S.A. E. Martinezoros Spain PV
Salces Chile Salces Chile AB
The Thai Chamber of Commerce & Board of Trade Thailand Thailand PV
JAPAN Japan PV
INTEGRA INTEGRA Netherlands PV
Corporate Social Certification (CSC) Corporate Social Certification (CSC) Brazil PV

This development follows the principles of:

Partnership: The Benchmarking Stakeholder Committee will collaborate with scheme owners and retail members in producing the document. There was also public consultation.

Harmonization: The process is now more in line with GFSI benchmarking, improving understandability throughout the industry and making it easier to work together.

Inclusiveness: Benchmarking is open to all local and national standards and schemes. Every one of them can now achieve some level of GLOBALG.A.P. recognition, even if they don’t fully match the GLOBALG.A.P. System.

Transparency: The benchmarking process will be open and transparent thanks to the involvement of a Bench-marking Committee, the freedom to all GLOBALG.A.P. members to take part in the consultation, and the availability of documents on request or through publication with the scheme owner’s consent.

Integrity: The new Benchmarking Regulations stress the importance of close participation by recognized schemes in the GLOBALG.A.P. Integrity Program, which increases the reliability of certificates and reinforces trust in the system.

Flexibility: The interpretation and content of the GLOBALG.A.P. Standard will be more adaptable to local situations, thus respecting the identity and character of each applicant standard.

The GLOBALG.A.P. Secretariat will take the lead in managing benchmarking applications, always seeking a closer relationship with the applicant standard. There are now two levels of recognition:

Equivalents: Standards and schemes that fully conform with the GLOBALG.A.P. System. Recognized schemes will be in a position to enter the GLOBALG.A.P. System to a large extent, with some exceptions. These schemes may develop additional modules to bridge the gap and make equivalence recognition accessible to them.

Resemblers: Standards and schemes that conform with the GLOBALG.A.P. System are of a large extent, with some exceptions. These schemes may develop additional modules to bridge the gap and make equivalence recognition accessible to them.

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Benchmarking is open to all local and national standards and schemes. Every one of them can now achieve some level of GLOBALG.A.P. recognition, even if they don’t fully match the GLOBALG.A.P. System.

Recognized schemes:

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Flexibility: The interpretation and content of the GLOBALG.A.P. Standard will be more adaptable to local situations, thus respecting the identity and character of each applicant standard.
Shrimp farming took off in Ecuador some 35 years ago — by chance, according to some accounts, when high tides deposited shrimps in shallow lagoons where they subsequently thrived. Entrepreneurs spotted the opportunity and started farming the new arrivals. Before long, shrimps became a flourishing business.

That didn’t go unnoticed. Shrimp farming spread to other countries, particularly in Southeast Asia, and the international industry grew quickly. But with successful farming came the downside: market saturation, leading to a downward spiral in prices. Farmers felt the pressure to intensify their yield; inevitably quality dropped and so did consumption. In response, the Omarsa company decided on a different strategy. Instead of low-cost high-quantity production they focused on high-quality shrimp farming following Best Aquaculture Practice, using organic principles and applying the strictest processing standards.

Now, among its current certifications Omarsa has achieved GLOBALG.A.P. Aquaculture Certification to demonstrate the quality, safety and sustainability of its product. As a result the company has regained its position in the market, becoming one of the first farmers and processors to recognize and implement certified farming practices for shrimp.

Today, Colombia is the second largest exporter of flowers in the world after the Netherlands. The industry has made impressive strides technically, environmentally and socially but things were rather different when the certification system Florverde® was set up fifteen years ago. Since then Florverde® has established and developed its influence, obtained GLOBALG.A.P. approval and achieved a huge amount in the areas of sustainability and workers’ welfare. In 2009 Florverde® instigated a project aimed at 35 small-scale producers. At the time these non-unionized producers burned or buried solid wastes including agro-chemical containers, paid no attention to labor relations legislation, did not have the necessary environmental permits, and weren’t equipped for vital jobs such as fumigation. They complied with only about 20% of compliance requirements for Florverde®-GLOBALG.A.P. Standards.

FLORVERDE’S SUPPORT ENCOURAGED:

1. The formalization of farmer-employee labor relations
2. The supply of equipment and personal protection items to workers.
3. The marking of work areas.
4. The introduction of medical kits in all production units.
5. The proper handling of agrochemical containers.
6. Training on subjects such as first aid, the safe handling of agrochemicals (including fertilizers) and organic waste management.
7. The supply of drinking water to workers and the adapting of spaces for eating and changing clothes.
8. The introduction of suggestion boxes for workers.

Now, thanks to major advances in production standards, environmental care and workers’ welfare, participating producers have achieved an average of 80% compliance with Florverde®-GLOBALG.A.P. Standards.

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Poland has around two million small farms. Most of them would find it difficult to achieve full integrated farm assurance status immediately. Yet retailers and consumers increasingly demand reassurance on the quality and safety of foodstuffs.

The Warsaw-based EWABIS corporation decided to tackle the situation by becoming a GLOBALG.A.P. Farm Assurer. Its trained members then took on the task of helping small producers qualify for lower-level Primary Farm Assurance. This is the first stage of step-by-step progress towards full IFA recognition. It’s a bridging process between non-compliance and full compliance, and demonstrates farmers’ commitment to achieving ever higher standards.

EWABIS started registering producer-members in October 2010. By the end of that year registration numbers stood at 32. In the following twelve months the program picked up momentum impressively - so much so that in December 2011 more than 900 producers had registered. Members include 750 fruit growers, 168 vegetable growers and 11 mushroom growers. Even more encouraging is the fact that 20% of new registrations feel confident enough to skip the PFA first step and aim straight for the next level of certification.

Egyptian smallholders are finding it easier to connect to the international supply chain, thanks to an initiative launched by Egyptian GLOBALG.A.P. member Blue Moon.

The Blue Moon project uses GPS technology to ensure product traceability. It links small growers, grouped in cooperatives, to a central database - helping them communicate with potential buyers on a national and international scale. In addition to traceability, their GLOBALG.A.P. accreditation means compliance with worldwide standards of safety and sustainability. That promotes self-sufficiency and development opportunities for small growers and their communities, including women and disadvantaged groups.

The U.S. Agency for International Development (USAID) is backing the initiative. Blue Moon’s focus on job creation and increasing small farmers’ income were crucial points in attracting USAID support. Better quality gives better access to world markets, GLOBALG.A.P. is well known worldwide and acceptable to all importing countries.

Mohamed Abo El Wafa, Team Leader, Agriculture & Agribusiness, USAID/ Egypt
While producer certification is an established feature in the fruit and vegetable market, it’s entirely new in the horticulture field. Yet retailers and consumers in this sector are just as interested in quality, safety and sustainability.

Landgard is Germany’s leading marketing organization in the plant and product sector. It is 100% owned by producers, and its policy has always been to go beyond basic statutory requirements in achieving the highest industry standards. That’s the thinking behind Landgard’s introduction, in 2011, of a certification project for flowers and ornamentals in accordance with the current GLOBALG.A.P. Standard. Together with the Chamber of Agriculture and the Central Horticultural Association, Landgard has pledged to support its members throughout the process. One of the first businesses on board is Rieke. The company produces phalaenopsis, calluna, gaultheria, veronica and summer perennials at sites in Recke, Germany.

Now Manfred Rieke gives businesses currently undergoing the certification process the benefit of his knowledge. "We can assume that retailers will demand such certification from all suppliers in the coming years, and the topic of consumer safety and sustainable production will play an increasingly important role in the specialist trade, too. As GLOBALG.A.P. is known and established amongst retailers, it makes sense to go with them in the ornamental sector as well. Some companies have still higher individual requirements as part of their sustainability strategy. The certification definitely opens doors for us as far as they are concerned. Otherwise we probably wouldn’t even be able to start talking to such partners – Landgard’s support was definitely appreciated."

Around 100 of Landgard ornamental nurseries have already been GLOBALG.A.P. certified. The intention is that all full suppliers of Landgard will be certified by the end of 2014.

Poultry producers in Brazil are now geared up for GLOBALG.A.P. IFA Standard Version 4, following a series of workshops and field trials held throughout 2010 and 2011. The process was a truly international effort, sponsored by McDonald’s Europe in association with Brazilian companies Sadia, LAR, Penasul and C. Vale together with U.S. firm Cargill, Germany’s eSCA and Moy Park from Northern Ireland.

The GLOBALG.A.P. Secretariat used comments from the 2010 workshop to help develop the new standard version, and producers then tested it in its interim form. Results from these interim assessments featured in the planning of the final version, which acted as a reference for further audits during 2011.

"The process becomes easier – here it is not so hard to retrieve the wheel. Successes that are already certified have documented their solutions, which helps others."

Now Alfredo Reale gives businesses currently undergoing the certification process the benefit of his knowledge. "We can assume that retailers will demand such certification from all suppliers in the coming years, and the topic of consumer safety and sustainable production will play an increasingly important role in the specialist trade, too. As GLOBALG.A.P. is known and established amongst retailers, it makes sense to go with them in the ornamental sector as well. Some companies have still higher individual requirements as part of their sustainability strategy. The certification definitely opens doors for us as far as they are concerned. Otherwise we probably wouldn’t even be able to start talking to such partners – Landgard’s support was definitely appreciated."

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McDonald’s, founded in 1953 in Chile, is one of the world’s leading producers of farmed salmon. It produces up to 80,000 tons annually and exports to all the major international markets.

The company has always invested in measures to ensure the high quality, safety and sustainability of its products. Now, as one of Chile’s leading aquaculture operators, it has become the first farmed salmon producer and exporter in the world to be certified against the new Version 4.0 of the GLOBALG.A.P. Aquaculture Standard. By pioneering salmon farm-auditable certification in Chile, McDonald’s is setting the standard of quality and safety not only nationally but for the world as a whole, in one of its fastest growing food production sectors.
“We are proud to offer you a competent, transparent, authentic and cost efficient harmonization process with a high level of trust, consistency and personal integrity!”

The GLOBALG.A.P. team can respond in twelve languages and is working near you, out of twelve countries on five continents.
THE TEAM

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